

COACHING



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**TRAINING
THE NEXT
GENERATION
OF HEALTH
CONSULTANTS**



**SCAHU
LEADERSHIP
ACADEMY**

A SIX MONTH TRAINING
PROGRAM



THE ACADEMY'S GOAL IS TO PROVIDE PARTICIPANTS WITH THE FUNDAMENTAL KNOWLEDGE OF THE INSURANCE PROFESSION AS WELL AS RECEIVE PERSONAL COACHING ON LEADERSHIP DEVELOPMENT BY NATIONAL PRESENTERS ANDY NEARY AND RYAN MILLER.

LEADERSHIP ACADEMY

Looking to provide professional development for your staff or looking to grow personally in the insurance market... this six month program is for you.

The SCAHU Leadership Academy provides a six month intensive program from October to March. Individuals will receive professional coaching, an opportunity to build a small network of peers with those in the program, and education sessions that will provide a comprehensive base knowledge of insurance complexities. This program is intended for insurance agents and account managers that are new in the market or are looking for growth opportunities within their organization.

TOPICS

- Ancillary/Voluntary Benefits
- Group versus Voluntary Benefits
- NAHU Voluntary Certification Preview
- Technology Vendors
- Avenues for Compliance Management
- Compliance as a sales strategy
- Compliance Corner - NAHU

COST: \$850

**REGISTER AT
SCAHU.ORG**

TRAINING