



Annual Symposium & Senior Market Summit

March 16-17, 2023

South Carolina Association of Health Underwriters
UofSC Pastides Alumni Center
Columbia, SC

Annual Symposium Agenda Thursday, March 16, 2023

7:00-8:00 am	Exhibitor Set Up
7:30-9:00 am	Registration
8:00-9:00 am	Visit with Exhibitors
9:00-9:25 am	Welcome
9:25-9:30 am	Sponsor Address
9:30-10:20 am	ICHRA (1CE) - <i>Vicki Martinez</i>
10:20-10:50 am	Visit with Exhibitors & Coffee Cart Open
10:50-10:55 am	Sponsor Address
10:55-11:45 am	Five Generations at Work (1CE) - <i>Rebecca Battle-Bryant</i>
11:45-11:55 am	Association Information
11:55-12:00 pm	Lunch Sponsor
12:00-12:45 pm	Lunch & Coffee Cart Open
12:45-12:50 pm	Sponsor Address
12:50-1:40 pm	Hiring for Success (1CE) - <i>Richard Waring, Cathy Duncan, Tim Dekryger</i> <i>Moderator: Melanie Ensminger</i>
1:40-1:55 pm	Visit with Exhibitors
1:55-2:00 pm	Sponsor Address
2:00-2:50 pm	NABIP Legislative Update (1CE) - <i>Marcy Buckner</i>
2:50-3:10 pm	Closing Remarks

Senior Market Summit Agenda Friday, March 17, 2023

7:00-8:00 am	Exhibitor Set Up
7:30-9:00 am	Registration
8:00-8:30 am	Visit with Exhibitors
8:30-8:55 am	Welcome
8:55-9:00 am	Sponsor Address
9:00-9:50 am	NABIP Medicare Update (1CE) - <i>Marcy Buckner</i>
9:50-9:55 am	Sponsor Address
9:55-10:45 am	Ask the Right Questions (1CE) - <i>Gaylan Hendricks</i>
10:45-11:15 am	Visit with Exhibitors & Coffee Cart Open
11:15-11:20 am	Sponsor Address
11:20-12:10 pm	Increasing Client Retention (1CE) - <i>Eric Fierro</i>
12:10-12:15 pm	Lunch Sponsor
12:15-1:00 pm	Lunch & Coffee Cart Open
1:00-1:05 pm	Sponsor Address
1:05-1:55 pm	Medicare Compliance (1CE) - <i>Amanda Brewton</i>
1:55-2:10 pm	Visit with Exhibitors
2:10-2:15 pm	Sponsor Address
2:15-3:05 pm	SSI Aged (1CE) - <i>Joanna Wyckoff</i>
3:05-3:55 pm	Succession Planning (1CE) - <i>Micah Mathews</i>
3:55-4:00 pm	Closing Remarks

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